



November 2016

# WEAPON SYSTEM REQUIREMENTS

Detailed Systems  
Engineering Prior to  
Product Development  
Positions Programs  
for Success

# GAO Highlights

Highlights of [GAO-17-77](#), a report to congressional committees

## Why GAO Did This Study

Cost and schedule growth in DOD major defense acquisition programs persist, and some acquisition reform proponents believe such growth is due to unplanned changes in program requirements (commonly referred to as "requirements creep"). GAO found in June 2015 that cost and schedule growth are often more directly related to a lack of systems engineering, which, if done, would reduce risk by introducing discipline and rigor into the process of defining and understanding a program's initial requirements.

House Armed Services Committee Report 114-102 contained a provision for GAO to review the DOD requirements process. This report (1) identifies a framework for assessing the challenge posed by weapon system requirements and the extent of systems engineering done before product development begins; (2) illustrates the relationship between systems engineering and program outcomes; and (3) assesses implications for program oversight. GAO analyzed a non-generalizable sample of nine case studies. GAO assessed the extent to which systems engineering was conducted before development by reviewing program requirements and analyzing cost and schedule documentation for each case study. GAO also reviewed prior GAO work and interviewed DOD officials.

## What GAO Recommends

To support oversight and inform budget decisions, Congress should consider requiring DOD to report on systems engineering status of each major acquisition program in the department's annual budget request.

View [GAO-17-77](#). For more information, contact Michael J. Sullivan at (202) 512-4841 or [sullivanm@gao.gov](mailto:sullivanm@gao.gov).

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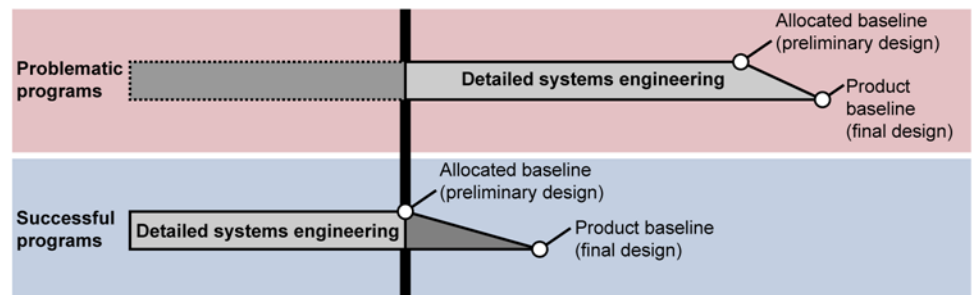
## WEAPON SYSTEM REQUIREMENTS

### Detailed Systems Engineering Prior to Product Development Positions Programs for Success

## What GAO Found

GAO's analysis of nine case studies identified four factors that frame the challenge posed by a given weapon system's requirements: acquisition approach, technology status, design maturity, and system interdependency. Systems engineering is the primary means for determining whether and how that challenge can be met. It is a disciplined learning process that translates requirements into specific design features and thus identifies key risks to be resolved. GAO's prior best practices work has found that if detailed systems engineering is done early, a program can resolve such risks through trade-offs and additional investments before a program starts. A key point in systems engineering where this match can be assessed is the preliminary design. As shown below, establishing a preliminary design through early detailed systems engineering portends better program outcomes than doing so after program start.

**Timing of Systems Engineering for Problematic and Successful Programs**  
Product development start



Source: GAO analysis of Department of Defense guidance and selected program data. | GAO-17-77

GAO's analysis of selected Department of Defense (DOD) programs illustrates the relationship among the four factors, systems engineering, and program outcomes. Programs with modest requirements and early detailed systems engineering had better outcomes. For example, the Small Diameter Bomb Increment I program, which delivered within cost and schedule estimates, had an incremental approach, mature technologies, a derivative design, and detailed systems engineering before development began. Programs that began with more challenging requirements and insufficient systems engineering reported worse outcomes. For example, the F-35 Lightning II, which has encountered significant cost and schedule problems, began development with a single-step approach, a highly complex design, immature technologies, and little systems engineering.

Understanding the dynamic between a program's requirements, risks, and the requisite systems engineering effort has important implications for oversight. A particular challenge is that Congress often must consider requests to authorize and fund a new program in advance of the start of product development, when the business case would be better established. DOD policy requires that DOD decision makers have information about a proposed program's risk factors and systems engineering status, in a systems engineering plan, at the start of a new program. However, it is not clear whether Congress also has this information at that time. A systems engineering plan could provide more robust information to Congress when considering a budget request to start a new program. In commenting on a draft of this report DOD disagreed.

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## Abbreviations

CH-53K	CH-53K Heavy Lift Replacement Helicopter
DOD	Department of Defense
F-35	F-35 Lightning II
GPS III	Global Positioning System III
IAMD	Integrated Air and Missile Defense
JLTV	Joint Light Tactical Vehicle
KC-46A	KC-46A Tanker Modernization
MGUE	Military GPS User Equipment
OCX	Next Generation Operational Control System
P-8A	Poseidon Multi-Mission Maritime Aircraft Increment I
PIM	Paladin Integrated Management
SDB I	Small Diameter Bomb Increment I
TRL	Technology Readiness Level

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November 17, 2016

## Congressional Committees

The Department of Defense (DOD) expects to have invested a total of more than \$1.4 trillion in development and procurement of the major defense acquisition programs in its current portfolio. This portfolio has experienced cost growth of 48 percent since first full estimates and average delays in delivering initial capabilities of almost 30 months. Some acquisition reform proponents believe that unplanned changes in program requirements—"requirements creep"—after the Joint Requirements Oversight Council<sup>1</sup> has approved the requirements and handed them off to the acquisition community are a primary cause of these ongoing cost and schedule problems in many programs. In June 2015, we found that cost and schedule growth in major acquisition programs were not necessarily a direct result of requirements changes, but were instead more directly related to a lack of discipline and rigor in the process of defining and understanding a program's initial requirements.<sup>2</sup>

House Armed Services Committee Report 114-102 contained a provision for us to review the DOD requirements process.<sup>3</sup> This report (1) identifies a framework for assessing the challenges and risks posed by requirements and the extent of systems engineering done before product development begins; (2) illustrates the relationship between systems engineering and program outcomes; and (3) assesses implications for program oversight.

To conduct our work, we selected a non-generalizable sample of nine major defense acquisition programs, made up of various types of systems from each military service, to conduct case study assessments. The specific case study programs we selected are identified in table 1.

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<sup>1</sup> The Joint Requirements Oversight Council, which is chaired by the Vice Chairman of the Joint Chiefs of Staff and is comprised of the Vice Chiefs of Staff of each military service and the Combatant Commanders, has the mission and responsibility to identify, assess, and approve joint military requirements including existing systems and equipment to meet the National Military Strategy.

<sup>2</sup> GAO, *Defense Acquisition Process: Military Service Chiefs' Concerns Reflect Need to Better Define Requirements before Programs Start*, [GAO-15-469](#) (Washington, D.C.: June 11, 2015).

<sup>3</sup> H.R. Rep. No. 114-102, at 184-185 (May 5, 2015)

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**Table 1: Case Study Programs**

Program	Description
KC-46A Tanker Modernization Program	Aerial refueling tanker aircraft
Global Positioning System III	Satellites
Small Diameter Bomb Increment I	Air-to-ground precision munitions
Integrated Air and Missile Defense	Network of sensors and weapons with a common battle command system
Paladin Integrated Management	Self-propelled howitzer and tracked ammunition carrier
F-35 Lightning II Program	Stealthy, strike fighter aircraft
Joint Light Tactical Vehicle	Tactical wheeled vehicles
CH-53K Heavy Lift Replacement Helicopter	Personnel and equipment transport aircraft
P-8A Poseidon Multi-mission Maritime Aircraft Increment I	Anti-surface, anti-submarine and intelligence, surveillance and reconnaissance aircraft

Source: GAO analysis of DOD data. | GAO-17-77

To assess the challenges and risks associated with program requirements and the extent of the systems engineering done by each of the nine programs before development began, we analyzed top-level program requirements such as key performance parameters, key system attributes, and other system attributes, as well as lower-level, derived requirements like system design specifications and design drawings. In addition, we assessed documents and data from program system engineering reviews and reported technology readiness levels, and reviewed program acquisition strategies, acquisition baselines, and selected acquisition reports. We reviewed cost, schedule, and requirements data and interviewed agency officials knowledgeable about the data. We determined that the data were sufficiently reliable for the purposes of our reporting objectives. To assess the relationship between systems engineering and program outcomes, we analyzed requirements, cost, and schedule documentation for each of our case study programs, and then met with relevant program officials and prime contractors to obtain relevant program documents, data, and historical information. To identify program oversight implications, we also reviewed relevant acquisition statutes, DOD acquisition policy, systems engineering guidance, and previous GAO reports examining weapons systems acquisitions and best practices for product development. To obtain additional insights into these implications, we spoke with knowledgeable DOD officials and the prime contractors for our case study programs. See appendix I for additional information on our objectives, scope, and methodology.

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We conducted this performance audit from June 2015 to November 2016 in accordance with generally accepted government auditing standards. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objectives.

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## Background

In our past work examining weapon system acquisitions and best practices for product development, we have found that leading commercial firms and successful DOD programs pursue an acquisition approach that is anchored in knowledge, whereby high levels of product knowledge are demonstrated at critical points in the acquisition process. The first key point in this knowledge-based process occurs when a match is achieved between the customer's needs or requirements and available resources—including technology, design, time, and funding. That match establishes a sound basis for a program business case and supports the decision to invest in product development. Achieving a match between requirements and resources prior to committing to a product development program reduces risk and uncertainty and sets the program up for success. We have previously found that key enablers of a good business case include:

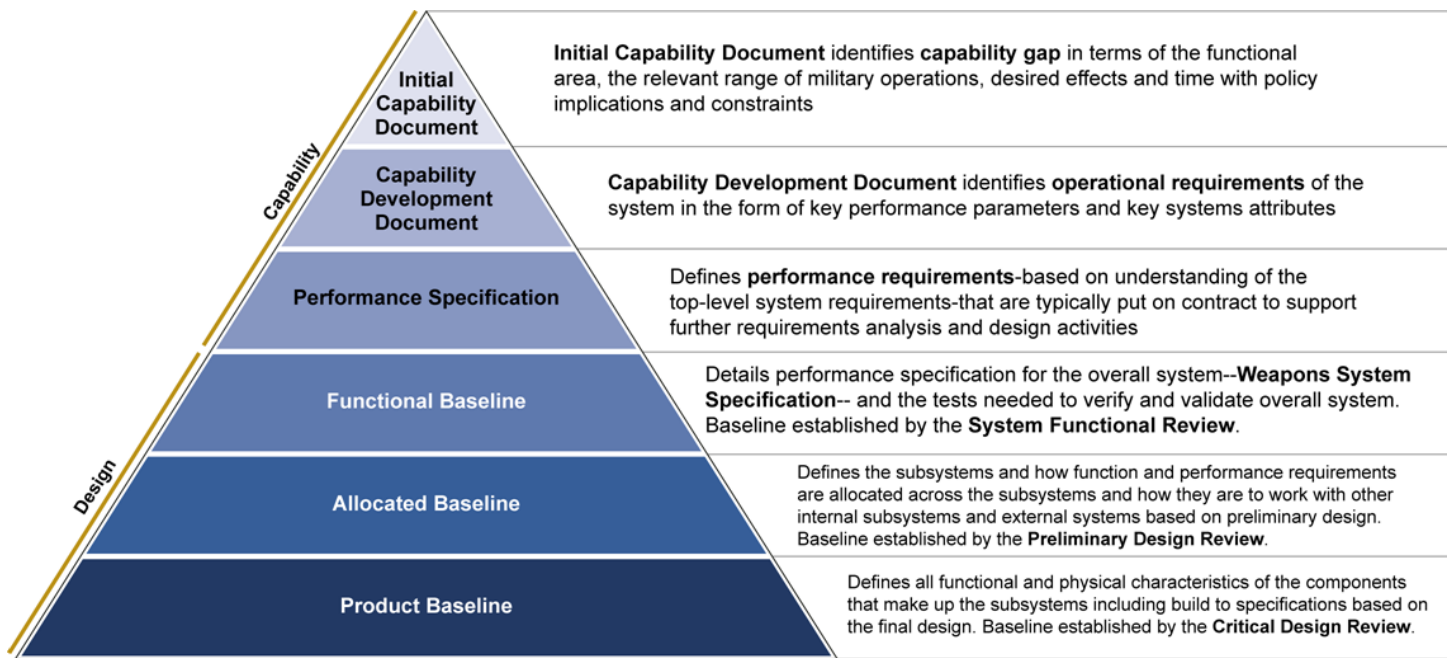
- **Firm, feasible requirements:** Requirements should be clearly defined, affordable, and clearly informed—thus tempered—by systems engineering. Once programs begin, requirements should not change without assessing their potential disruption to the program.
- **Mature technology:** Science and technology organizations should shoulder the technology development burden, proving technologies can work as intended before they are included in a weapon system program. The principle is not to avoid technical risk but rather take risk early and resolve it ahead of the start of product development.
- **Incremental, knowledge-based acquisition strategy:** Rigorous systems engineering coupled with more achievable requirements are essential to achieve faster delivery of needed capability to the warfighter. Building on mature technologies, such a strategy provides time, money, and other resources for a stable design, building and testing of prototypes, and demonstration of mature production processes.
- **Realistic cost estimate:** Sound cost estimates depend on a knowledge-based acquisition strategy, independent assessments, and sound methodologies.

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Major defense acquisition programs go through a series of phases as they progress from the identification of the top-level requirements for new capability, through initial planning of a solution, to product development, and finally production and deployment of a fielded system. Within DOD, the process of identifying and understanding requirements typically begins when a sponsor, usually a military service, submits an Initial Capabilities Document that identifies the existence of a capability gap; the operational risks associated with the gap; and a recommended solution or preferred set of solutions for filling the gap. Potential solutions are then assessed in an Analysis of Alternatives, system capabilities are chosen, and top-level capability or operational requirements are then defined in a draft Capability Development Document that goes through several stages of service- and DOD-level review and validation. After the top-level capability requirements are defined, they are then decomposed into more specific capability requirements, known as the performance specification, and then into a series of more detailed design requirements. Progressively more detailed descriptions of the system design are established in what systems engineering literature refers to as configuration baselines. Within DOD, the configuration baselines are called the “functional baseline” that details the system-level performance requirements; the “allocated baseline” that establishes a preliminary design and defines the subsystems and how they are to work together; and the “product baseline” that describes the final design and provides component-level details (see figure 1).



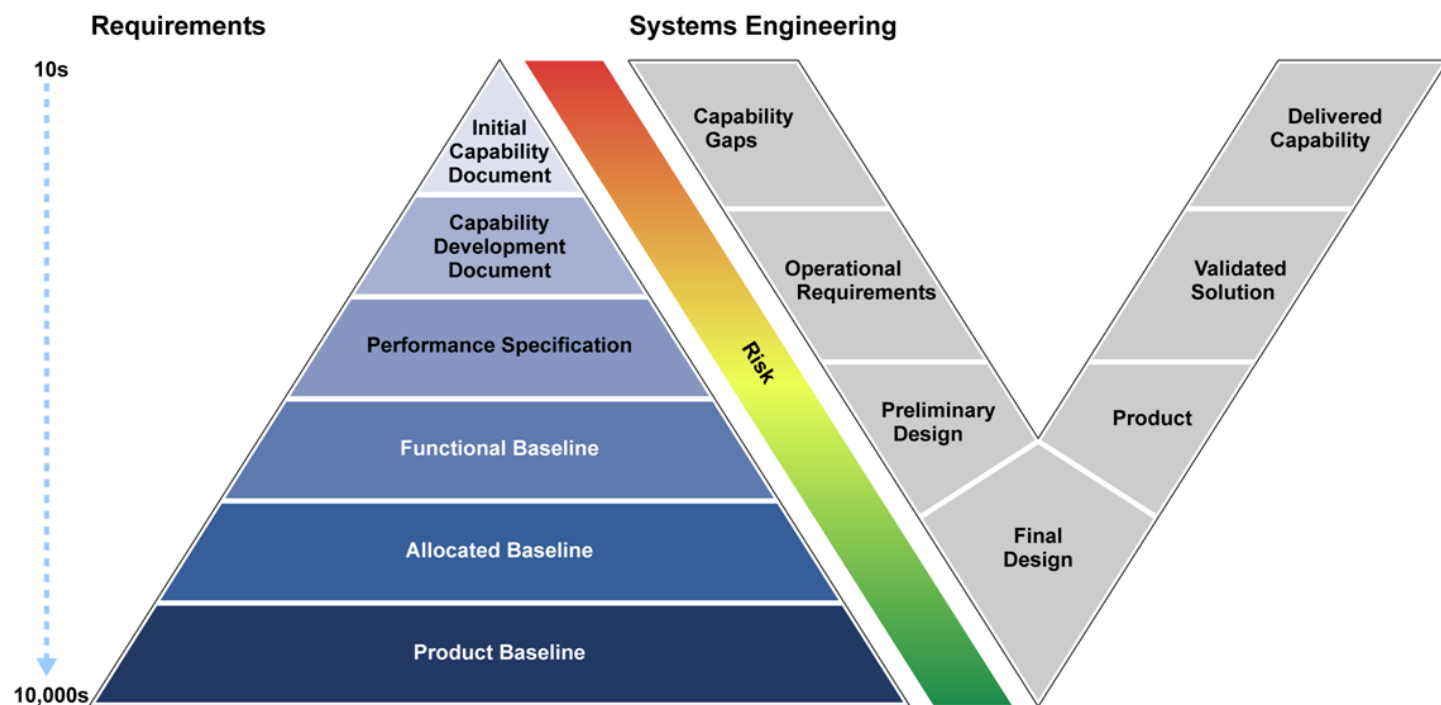
Figure 1: Requirements Decomposition



Source: GAO analysis of Department of Defense policy and guidance. | GAO-17-77

Systems engineering is a disciplined process to transform top-level capability requirements into detailed, lower-level design requirements that can be achieved with available resources. Programs are required to prepare a systems engineering plan as a management tool to guide systems engineering activities over the life of a program. According to DOD, the discipline of this process provides the control and traceability to develop solutions that meet customer needs. The systems engineering process can be depicted in a V-shape that starts when a capability gap is identified and a proposed solution for filling that gap is selected. Top-level capability requirements are then defined and decomposed into lower-level design requirements until a final design is established. As this process takes place, requirements become more specific and the number of requirements at each successive level grows. This growth can be exponential, with tens of thousands of detailed design requirements derived from a relatively small number of capability requirements. Figure 2 illustrates the relationship between requirements decomposition and systems engineering.

**Figure 2: Requirements and Systems Engineering**



Source: GAO analysis of Department of Defense policy, guidance and selected programs. | GAO-17-77

Note: Because this review focused on the requirements process that leads to a final design, the product, validated solution, and delivered capability portions of the systems engineering process that focus on developing, testing, and delivering a final product are not discussed.

As more detailed design requirements are identified, decision makers can make informed trades between the requirements and available resources, potentially achieving a match and establishing a sound basis for a program business case. As the requirements decomposition process takes place, engineering and design knowledge grows and risk decreases, leading to more realistic cost and schedule estimates and more predictable program outcomes.

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## Four Factors Frame the Challenge Posed by Requirements, and Detailed Systems Engineering Is Key to Knowing Whether and How the Challenge Can Be Met

Our analysis of nine selected DOD programs, supported by our previous work examining best practices for product development, identified four key factors that provide insight into the challenge posed by a system's top-level capability requirements and the related risk. While they are not the only factors that could be considered, we found that they were prominent and observable early in our case study programs. Those four factors are:

- Acquisition approach - indicates whether a program intends to take an incremental, evolutionary approach or a single-step approach to meet all capability requirements. According to GAO best practices, an incremental approach reduces risk by developing and delivering a product in a series of enhanced interim capabilities until final capability is reached. In contrast, a single-step approach increases risk by attempting to deliver the final capability all at once without any interim capabilities.
- Technology status - indicates the extent to which the critical technologies for a proposed system are mature at the start of product development.<sup>4</sup> According to GAO best practices, technologies are ready for inclusion in a product development program when they have been demonstrated in a realistic, operational environment (i.e., Technology Readiness Level (TRL) 7), proving that they can work as intended. Demonstrating technologies in an operational environment provides a higher level of technology understanding and reduces risk prior to starting product development. Beginning system development with less mature technologies (i.e., TRL lower than 7) increases program risk because unexpected technology challenges could significantly affect product design.
- Design maturity - indicates the extent to which a proposed system's design is either derived from an existing commercial or DOD system—whether operational or prototype—or is new and unprecedented. According to GAO best practices, designs derived from existing systems, whether commercial or DOD, by nature have more knowledge available when product development begins, thus

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<sup>4</sup> DOD policy requires critical technologies to be assessed on a scale from 1 to 9 with 9 being the most mature. Demonstration in a relevant environment is TRL 6 and demonstration in an operational environment is TRL 7. In addition, a major defense acquisition program generally may not receive approval for development start until the milestone decision authority certifies that the technology in the program has been demonstrated in a relevant environment. 10 U.S.C. § 2366b.

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reducing risk. In contrast, unprecedented designs are by nature more complex and inherently higher risk.

- System interdependency - indicates the extent to which a system relies on another system or group of systems being developed and managed separately to provide its required capabilities. According to DOD acquisition guidance, although DOD programs should not be acquired in isolation, a program office developing a more independent system generally has more control over requirements, schedule, funding, and interfaces, among other factors. In contrast, a program office developing a system that is more dependent on other systems—like a system of systems—generally has less control, thus making its requirements more challenging to achieve and increasing risk.<sup>5</sup> For example, systems of systems tend to be more complex and must manage (1) interfaces with other systems that have potentially unaligned performance requirements, (2) the need for collaborative governance with separately managed programs, and (3) differences in program phases of development.

As we discuss in the following pages, the case study programs with top-level capability requirements that posed a more modest challenge took an incremental acquisition approach, incorporated more mature technologies, used a design that was derived from an existing product or prototype, and limited dependence on systems being developed and managed separately, reducing the amount of risk being carried forward into product development. In contrast, the programs with top-level capability requirements that were more challenging generally assumed full capability would be delivered in a single-step, incorporated immature critical technologies, used a new and unprecedented system design, and had full capability that in some cases was critically dependent on separately developed and managed systems without sufficiently mitigating risk before starting product development.

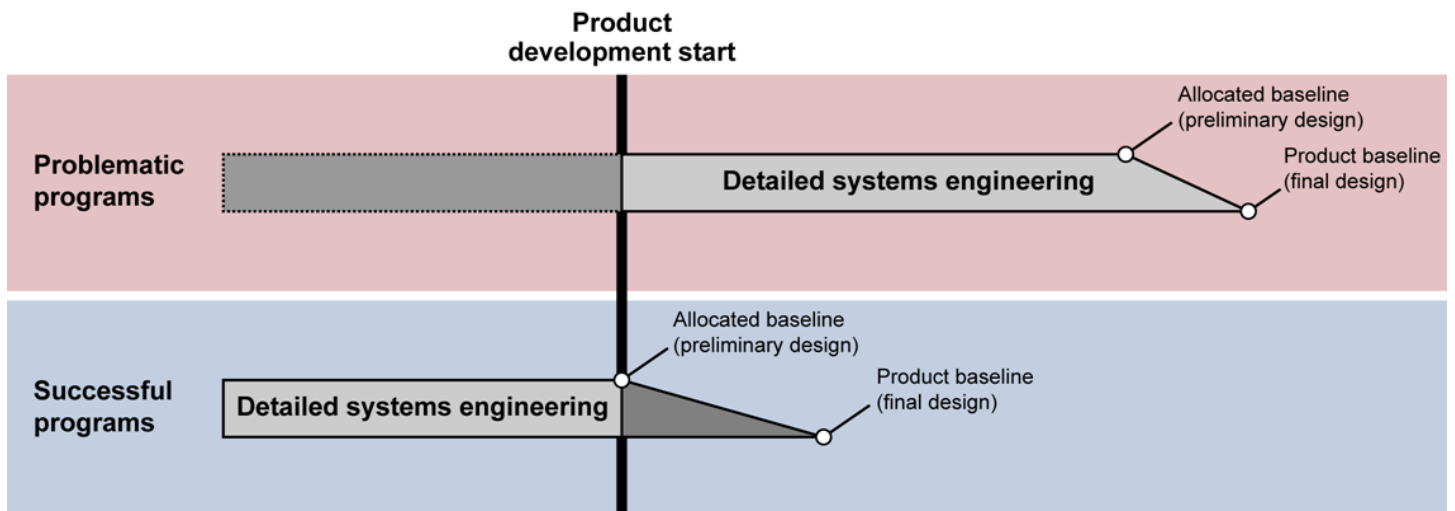
The fact that some requirements can be more challenging than others does not necessarily mean that problems are unavoidable. Rather, the ensuing systems engineering effort, if timely and sufficiently vigorous, can provide the needed confidence that the requirements are achievable. Our previous work in best practices has found that conducting detailed systems engineering analysis before starting product development contributes to understanding the requirements challenge and identifying

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<sup>5</sup> Department of Defense Acquisition Guidebook, Ch. 4, para. 4.1.3.

and mitigating associated risks.<sup>6</sup> Systems engineering is the primary means for determining whether and how the challenge posed by a program's requirements can be met with available resources. It is a disciplined learning process that translates capability requirements into specific design features and thus identifies key risks to be resolved. Our prior best practices work has indicated that if detailed systems engineering is done before the start of product development, the program can resolve these risks through trade-offs and additional investments, ensuring that risks have been sufficiently retired or that they are clearly understood and adequately resourced if they are being carried forward. Figure 3 depicts this relationship between the timing of systems engineering and the start of product development for successful and problematic programs.

**Figure 3: Timing of Systems Engineering for Successful and Problematic Programs**



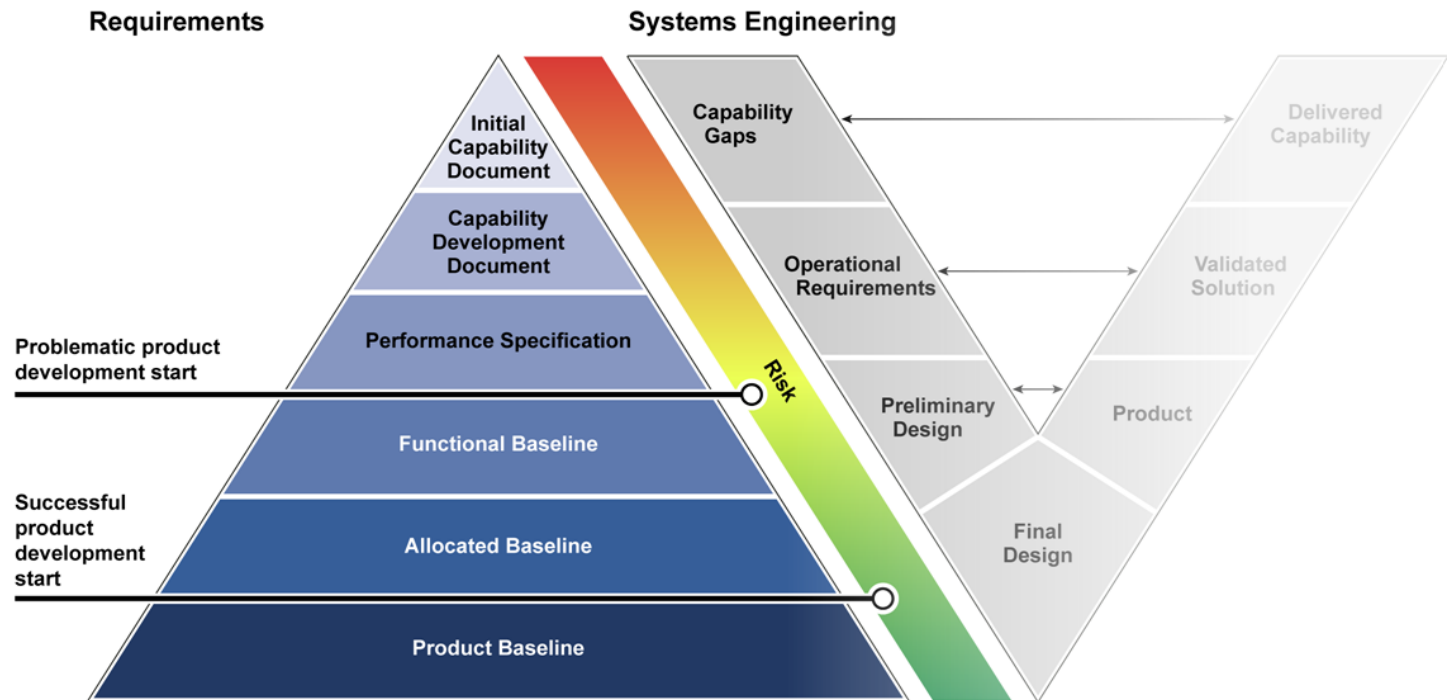
Source: GAO analysis of Department of Defense guidance and selected program data. | GAO-17-77

In our case-study analysis, we found that systems engineering is a natural learning process that takes place at some point in all programs.

<sup>6</sup> GAO, *Defense Acquisitions: Major Weapon Systems Continue to Experience Cost and Schedule Problems under DOD's Revised Policy*, [GAO-06-368](#) (Washington, D.C.: Apr. 13, 2006); *Best Practices: Capturing Design and Manufacturing Knowledge Early Improves Acquisition Outcomes*, [GAO-02-701](#) (Washington, D.C.: July 15, 2002); *Best Practices: Better Matching of Needs and Resources Will Lead to Better Weapon System Outcomes*, [GAO-01-288](#) (Washington, D.C.: Mar. 8, 2001).

Our work in commercial best practices has found that, at a minimum, programs need to conduct systems engineering to decompose capability requirements into an allocated baseline—that is, establish a preliminary design—before beginning a product development program.<sup>7</sup> When the bulk of the detailed systems engineering is done after starting a product development program it often results in cost and schedule growth and creates inefficiency. Figure 4 compares the points in the requirements and systems engineering processes at which problematic and successful programs would begin product development.

**Figure 4: Requirements and Systems Engineering for Problematic and Successful Product Development Start**



Source: GAO analysis of Department of Defense policy, guidance and selected programs. | GAO-17-77

Within the current defense acquisition framework, DOD decision makers should assess a program's risk factors and systems engineering progress well in advance of the start of product development. For example, DOD's acquisition policy states that program requirements must be firm and

<sup>7</sup> [GAO-06-368](#), [GAO-02-701](#), [GAO-01-288](#).

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clearly stated and that the risk of committing to development is or will be adequately reduced prior to awarding a development contract. The policy also emphasizes the value in establishing an allocated baseline—i.e. preliminary design—prior to the start of product development, which is a best practice that contributed to good outcomes in our case study programs. This practice was also emphasized by Congress in the Weapon System Acquisition Reform Act of 2009, which required programs to hold a preliminary design review or obtain a waiver prior to starting a development program.<sup>8</sup>

We have historically found that many of DOD's major weapon system development programs tended to conduct the bulk of systems engineering after a development contract had been awarded and product development had begun.<sup>9</sup> In many cases, the top-level capability requirements established by the government at that time still needed to be analyzed by the contractor and decomposed into a functional baseline (system-level design), an allocated baseline (preliminary design), and a product baseline (final design). As a result, those programs had started product development with a limited understanding of the challenge posed by requirements.

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<sup>8</sup> Pub. L. No. 111-23, § 205(a) (May 22, 2009).

<sup>9</sup> GAO, *Defense Acquisition Process: Military Service Chiefs' Concerns Reflect Need to Better Define Requirements before Programs Start*, [GAO-15-469](#) (Washington, D.C.: June 11, 2015); *Defense Acquisitions: Assessments of Selected Weapon Programs*, [GAO-12-400SP](#) (Washington, D.C.: Mar. 29, 2012); *Defense Acquisitions: Assessments of Selected Weapon Programs*, [GAO-09-326SP](#) (Washington, D.C.: Mar. 30, 2009); and *Best Practices: Better Matching of Needs and Resources Will Lead to Better Weapon System Outcomes*, [GAO-01-288](#) (Washington, D.C.: Mar. 8, 2001).

## Case Studies Illustrate the Relationship between Requirements Challenge, the Timing of Systems Engineering, and Program Outcomes

Our case studies illustrate the relationship among program outcomes, the four key factors that frame the challenge posed by requirements, and timely systems engineering. Our analysis of development cost and schedule data for the nine case studies shows that, as of December 2015, about half of the programs had reported relatively good development cost and schedule outcomes, while the others had experienced significant cost and schedule growth (see table 2). Of the programs we studied, the three that began development with more modest requirements and had conducted detailed systems engineering generally had good outcomes. The three programs with some requirements challenges that conducted systems engineering analysis to mitigate associated risks experienced moderate cost and schedule outcomes. Finally, the three programs in our sample that began development with challenging requirements and had done little systems engineering generally reported poor outcomes.

**Table 2: Development Cost and Schedule Outcomes of Nine Case Study Programs (then-year dollars in millions)**

Program	Initial estimate	Current estimate	Percent change	Acquisition cycle time growth since initial estimates (in months)
KC-46A Tanker Modernization Program	\$7,149.6	\$6,259.6	-12%	14
Joint Light Tactical Vehicle	\$1,009.8	\$948.9	-6%	19
Small Diameter Bomb Increment I	\$381.3	\$367.7	-4%	-1
Paladin Integrated Management/M109A7 Family of Vehicles	\$1,041.7	\$1,098.6	5%	2
P-8A Poseidon Multi-mission Maritime Aircraft Increment I	\$6,975.5	\$7,940.4	14%	4
Global Positioning System III	\$2,512.0	\$3,018.6	20%	n/a
CH-53K Heavy Lift Replacement Helicopter	\$4,366.4	\$6,598.3	51%	51
F-35 Lightning II Program	\$34,400.0	\$55,133.0	60%	62
Integrated Air and Missile Defense	\$1,672.5	\$2,632.9	62%	22

Source: GAO analysis of DOD data. | GAO-17-77

Note: Acquisition cycle time is calculated from the start of product development to initial operational capability. We could not calculate acquisition cycle times for the first increment of the Global Positioning System III program because initial operational capability will not occur until satellites from



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a future increment are fielded. For the P-8A Increment I current estimate, we used the P-8A budget estimate from February 2016 to separate increment I cost from increment II.

These results are consistent with our recent analysis of DOD's overall major defense acquisition portfolio. In March 2016, we reported that while program outcomes across the portfolio remained mixed, DOD's newer programs were reporting better cost outcomes.<sup>10</sup> We found that some of those programs had taken steps to retire risks through systems engineering before starting product development and thus began with a clearer understanding of the challenge posed by their requirements.

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### Three More Successful Programs Had Modest Requirements and Conducted Detailed Systems Engineering Analysis before Development Start

The KC-46A Tanker Modernization (KC-46), Small Diameter Bomb Increment I (SDB I), and Joint Light Tactical Vehicle (JLTV) programs provide examples in which top-level requirements generally posed moderate challenges, steps were taken to identify and retire risks through detailed systems engineering, which enabled development of sound business cases before product development began. In these cases, the government and the prime contractor conducted systems engineering to decompose the requirements and identify an allocated baseline by the time they started product development. As a result, the programs established cost and schedule baselines that were well informed, contributing to relatively good outcomes.

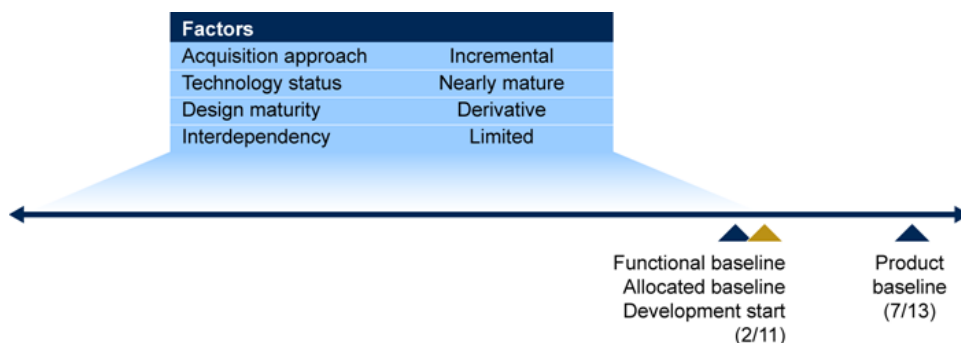
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<sup>10</sup> GAO, *Defense Acquisitions: Assessments of Selected Weapons Programs*. [GAO-16-329SP](#) (Washington, D.C.: Mar. 31, 2016).

## KC-46 Tanker Modernization Program

Our analysis of the KC-46 requirements challenge and the ensuing systems engineering effort is summarized in figure 5.

**Figure 5: KC-46 Tanker Modernization Program**



Source: GAO analysis of Department of Defense data. | GAO-17-77

Officials from the Air Force and the KC-46 prime contractor told us that at the start of product development in 2011, they had conducted detailed systems engineering and the system's critical technologies were nearing maturity. The KC-46 was designed to improve on the KC-135's refueling capacity, efficiency, and capabilities for cargo and aeromedical evacuation, and to integrate defensive systems. The Air Force planned an incremental acquisition approach focused on integrating mature military technologies onto a commercial aircraft derivative design. Although the government did not hold a preliminary design review until after development began, prime contractor officials noted that they had identified the allocated baseline as part of their internal risk reduction efforts before the development contract was awarded. As a result the KC-46 program took steps that enabled a sound business case. Because KC-46 development was considered by the government to be a relatively low-risk effort, the prime contractor was awarded a fixed price incentive contract at the start of product development, which mitigated risk to the government.<sup>11</sup> The prime contractor subsequently discovered problems with the aircraft wiring and aerial refueling systems and encountered a fuel contamination incident, all of which contributed to a 14-month delay

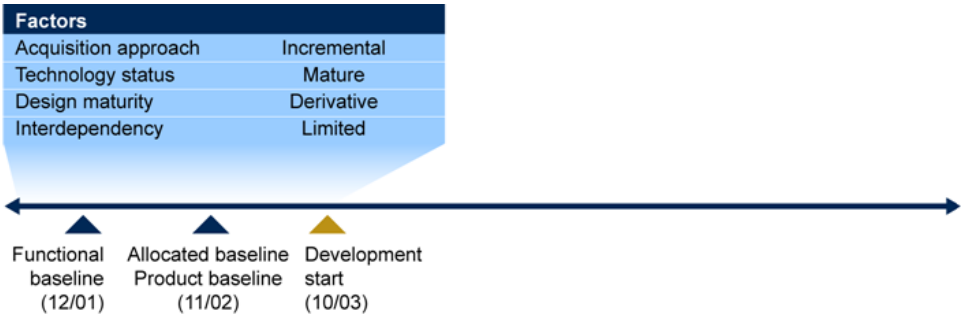
<sup>11</sup> The KC-46 fixed-price incentive contract for product development limits the government's financial liability and provides the contractor incentives to reduce costs in order to earn more profit. Barring any changes to KC-46 requirements by the Air Force, the contract specifies a target price of \$4.4 billion and a ceiling price of \$4.9 billion, at which point Boeing must assume responsibility for all additional costs.

Small Diameter Bomb Increment I

in the delivery of initial operating capability. However, the government’s development costs have decreased by 12 percent largely because the contract is fixed price and the government’s initial cost estimate assumed a greater number of engineering changes than have actually occurred, indicating that the Air Force understood that development challenges remained and reflected that understanding in its initial cost estimates.

Our analysis of the SDB I requirements challenge and the ensuing systems engineering effort is summarized in figure 6.

Figure 6: Small Diameter Bomb Increment I



Source: GAO analysis of Department of Defense data. | GAO-17-77

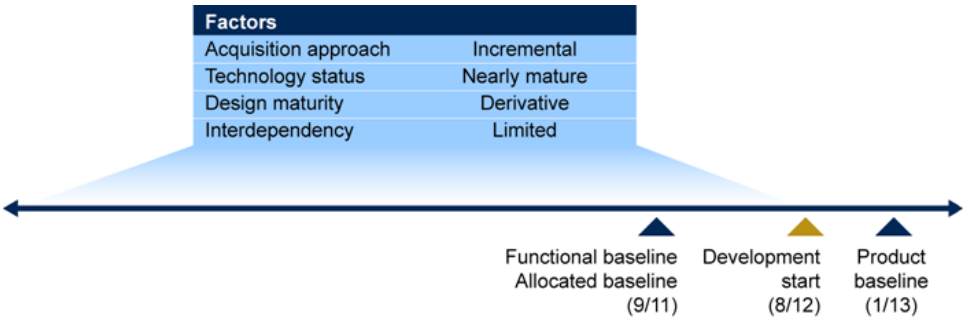
At the start of product development in 2003, the Air Force and the SDB I prime contractor had performed detailed systems engineering to understand the challenge posed by requirements and remaining risks. The SDB was designed to meet a pressing Air Force need for a low-collateral damage weapon small enough to maximize the number that can be carried aboard a single aircraft. The Air Force planned an incremental acquisition approach to the overall SDB program, with SDB I—the first increment—using mature technology and based on a design derived from competitive prototypes developed and tested by the prime contractor. According to program officials, all of the system’s critical technologies were mature and they had production representative hardware when product development started. The Air Force and competing contractors conducted systems engineering over the course of 2 years prior to development to refine requirements in light of available resources. During that time live fire testing was conducted and the Air Force held preliminary and critical design reviews—key systems engineering events—with each contractor. According to prime contractor officials, their interactions with the Air Force prior to the start of development allowed them to get a clear understanding of design requirements. As a result,

they were able to achieve a stable design and provide a production representative system at the start of product development. With all of the detailed systems engineering done before development started, risks were understood. The Air Force had a sound business case that reflected a realistic understanding of the challenge facing the SDB I development program. The program's total development cost decreased by almost 4 percent and the system was available for use 1 month earlier than initially estimated.

Joint Light Tactical Vehicle

Our analysis of the JLTV requirements challenge and the ensuing systems engineering effort is summarized in figure 7.

Figure 7: Joint Light Tactical Vehicle



Source: GAO analysis of Department of Defense data. | GAO-17-77

At the start of product development in 2012, the Army and Marine Corps and the JLTV prime contractor had performed detailed systems engineering to understand the challenge posed by requirements and remaining risks. The JLTV was expected to be a family of vehicles built on a common automotive vehicle platform to replace the High Mobility Multipurpose Wheeled Vehicle for some missions. In response to concerns raised by DOD's acquisition executive regarding technical maturity, shifting requirements, and affordability, and in light of available resources, the Army and Marine Corps worked with three contractors prior to the start of product development to refine requirements. The Army and Marine Corps planned an incremental acquisition approach using mature technology and based on a design derived from prototypes developed and tested by the winning contractor prior to the start of product development. Basic capability would be provided initially, with enhanced force protection, increased fuel efficiency, greater payload, and other improvements to be added in later increments. As a result, the prime contractor was able to identify an allocated baseline and provide a

mature product based on a demonstrated design at the start of development. With the bulk of the systems engineering done before development started, the JLTV program had taken steps to reduce risk and enable a sound business case that reflected a realistic understanding of the challenge it faced. The program has decreased development costs by 6 percent. Although acquisition cycle time has increased 19 months from initial estimates, program officials noted that the schedule growth was due to issues unrelated to systems engineering or program requirements, specifically production contract bid protests that delayed operational testing and the need to add time for Army users to complete critical training.

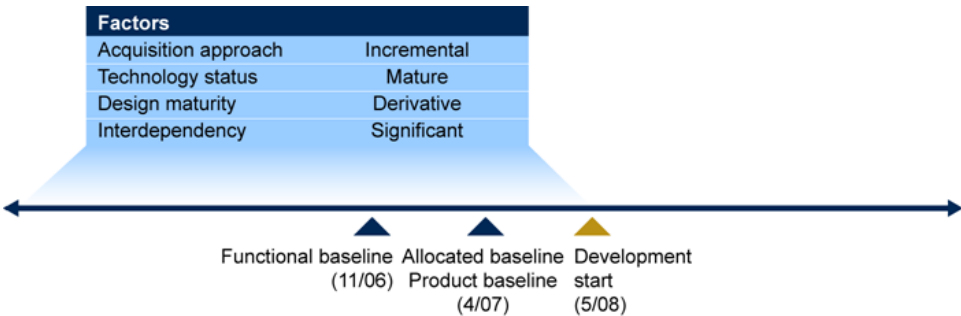
Three Programs Had Some Requirements Challenges but Conducted Systems Engineering to Support Risk Mitigation

The Global Positioning System III (GPS III), Paladin Integrated Management (PIM), and P-8A Poseidon Multi-Mission Maritime Aircraft (P-8A) programs provide examples in which top-level requirements generally posed moderate challenges with some risks that were identified and generally mitigated through systems engineering. In these cases, the government and the prime contractor conducted some detailed systems engineering to inform their program business cases before starting product development but not all requirements risks were mitigated, which contributed to problems and some cost and schedule growth.

Global Positioning System III

Our analysis of the GPS III requirements challenge and the ensuing systems engineering effort is summarized in figure 8.

Figure 8: Global Positioning System III



Source: GAO analysis of Department of Defense data. | GAO-17-77

Although the Air Force and GPS III prime contractor conducted some detailed systems engineering to inform the program’s business case before the start of development in May 2008, additional risks to fielding

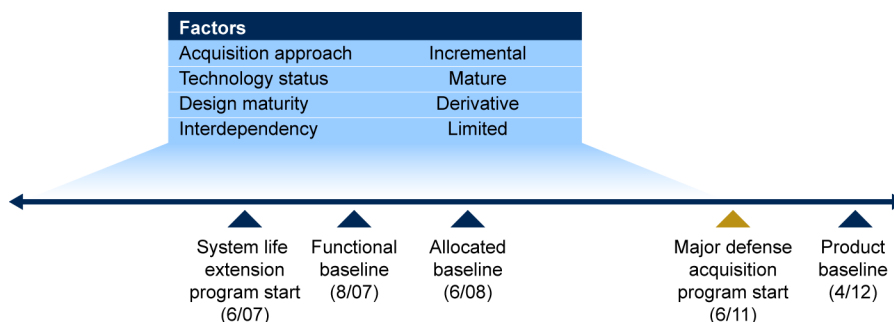
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the capability existed due to interdependencies associated with a critical ground control system and military user equipment that were being developed and managed as separate programs. The GPS III program is expected to develop and field a new generation of satellites to supplement and eventually replace currently operational GPS satellites. As the space segment of DOD's effort to sustain and modernize the GPS system, the GPS III program is one part of a system of systems, which also includes the Next Generation Operational Control System (OCX), intended to replace the existing GPS ground system and to operate both current and future satellites, and the Military GPS User Equipment (MGUE), intended to provide the military services with new GPS receivers. In order to avoid problems associated with a previous GPS satellite program, the Air Force planned an incremental acquisition approach to GPS III, using technologies that were assessed as mature and performed some systems engineering to gain an early understanding of the challenge posed by requirements. According to contractor officials, this systems engineering, conducted during the competitive requirements development phase, helped them better understand design requirements. Regardless of these efforts, the program was negatively impacted by dependency on other systems.

Design and manufacturing problems with a key GPS III navigation subsystem delayed the program by almost 2 years; however, the satellites' dependence on the much delayed OCX proved to be a greater challenge to sustaining and modernizing the GPS system. The delivery of the OCX Block 1, which is required to operate the GPS III satellites with both legacy and new capabilities, has been delayed by 6 years to July 2021 and may be delayed further because of ongoing developmental issues. As a result of the OCX program's delays, the Air Force is pursuing a smaller scale program to modify the existing GPS operational control system to enable the operational use of GPS III satellites for all legacy GPS functions until delivery of the OCX Block 1, which will then permit the operational testing and use of the GPS III satellites' new capabilities. Due to OCX delays and the likely timing of the contingency operations system the Air Force may need to delay the launch of multiple GPS III satellites or launch several without fully testing them. Moreover, although testing the satellites' functionality is not dependent on new user equipment, timing of MGUE capability delivery will further postpone—by about a decade—the warfighter's ability to take advantage of the upgraded system's new military code, which offers greater resistance to jamming.

Our analysis of the PIM requirements challenge and the ensuing systems engineering effort is summarized in figure 9.

**Figure 9: Paladin Integrated Management**



Source: GAO analysis of Department of Defense data. | GAO-17-77

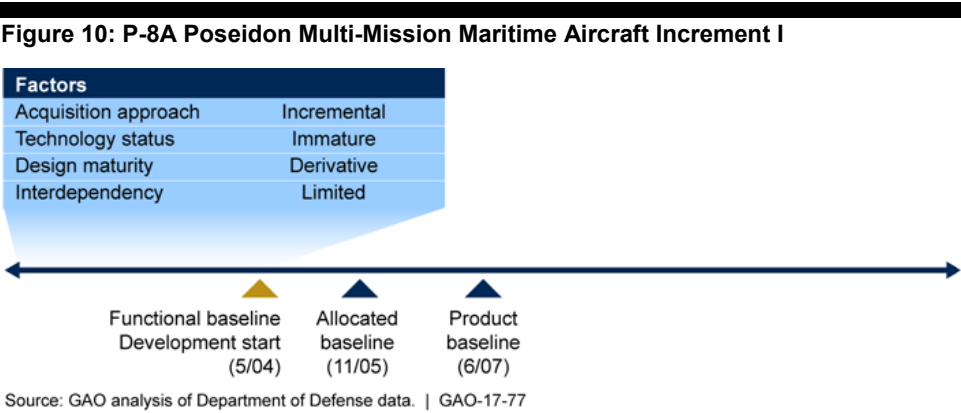
The Army's Paladin Integrated Management (PIM) program—officially the M109A7 Family of Vehicles—began formal product development as a major defense acquisition program in June 2011.<sup>12</sup> The Army began early systems engineering and development work in 2007. At that time, PIM was a service life extension program for the existing Paladin M109A6 and according to program officials, was expected to be a relatively minor upgrade to update the fire control system and replace the power pack of the existing system. The Army expected these requirements to neither result in a significant or complicated design change, nor be costly. As part of the service life extension program, the Army had identified both functional and allocated baselines. By 2011, the Army had made several changes to the program, with significant implications for the design and cost of PIM. Specifically, the Army increased force protection and survivability requirements, as directed by DOD, and added a cannon that had been in development as part of the Army's Future Combat Systems program before it was cancelled in 2009. These changes essentially resulted in a new design versus an upgrade, and the associated costs increased enough to make PIM a major defense acquisition program.

<sup>12</sup> Major defense acquisition programs are those identified by DOD with a dollar value for all increments estimated to require eventual total expenditure for research, development, test, and evaluation of more than \$480 million, or for procurement of more than \$2.79 billion, in fiscal year 2014 constant dollars. See DOD Instruction 5000.02, Operation of Defense Acquisition System, enclosure 1, table 1 (Jan. 7, 2015).

P-8A Poseidon Multi-Mission  
Maritime Aircraft Increment I

The program’s functional and allocated baselines were re-established in 2012, reflecting both the design changes and the systems engineering done since 2007, and ensured cost and schedule estimates were sufficiently informed for a sound business case. Since 2011, development cost has increased 5 percent and the program has experienced a schedule delay of 2 months. While not a textbook example of how to keep requirements stable during a program, PIM’s experience shows that changes can be accommodated when accompanied by a suitable systems engineering effort.

Our analysis of the P-8A Increment I requirements challenge and the ensuing systems engineering effort is summarized in figure 10.



At the start of P-8A development in 2004, the Navy and the prime contractor had completed some detailed systems engineering but an allocated baseline was not yet established. The P-8A is expected to replace an existing system, the P-3C Orion, and meet aspects of the Navy’s anti-submarine warfare, anti-surface warfare, and intelligence, surveillance, and reconnaissance capability requirements. The Navy planned an incremental, evolutionary acquisition approach focused on providing a first increment of capability to users in the quickest and most cost efficient manner. The Navy also expected P-8A Increment I to be built on open systems architecture to allow subsequent increments to more easily deliver increased capabilities.<sup>13</sup> In addition, the airframe was

<sup>13</sup> An open system allows system components to be added, removed, modified, replaced, or sustained by consumers or different manufacturers in addition to the manufacturer that developed the system. It also allows independent suppliers to build components that can plug into the existing system through the open connections.



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to be derived from an existing commercial aircraft. According to prime contractor officials, the P-8A airframe design was about 50 percent common with the commercial airframe from which it was derived. At the start of development, none of P-8A Increment I's four critical technologies were mature, increasing risk associated with the program's business case. However, as part of its systems engineering analysis, the Navy and the prime contractor identified mature backup technologies that could be used if the critical technologies did not mature as expected thus mitigating some of the technology risk. P-8A Increment I experienced some cost and schedule growth. That growth is largely due to delays in the completion of the final system design. As of February 2016, the program's development cost estimate had increased 14 percent, and its acquisition cycle time had increased by 4 months.

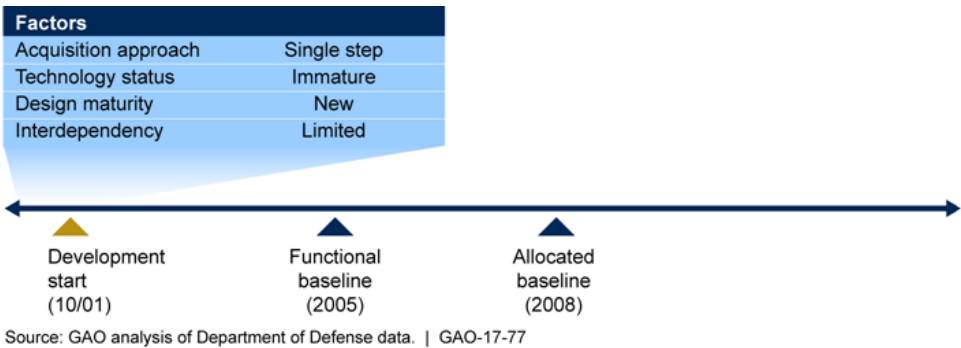
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**Three Programs with Problematic Outcomes Had Challenging Requirements and Limited Systems Engineering before Development Start**

The F-35 Lightning II (F-35) and CH-53K Heavy Lift Replacement Helicopter (CH-53K) did not conduct adequate systems engineering prior to starting product development, and as result began development with significant risks and a limited understanding of the challenge posed by their requirements. Neither program had established a functional or allocated baseline before development began. In fact, their allocated baselines were not established until years into product development. The government and prime contractor for the Integrated Air and Missile Defense (IAMD) program did some systems engineering before the start of product development, but the Army made high-level changes during the first year of development to integrate additional systems, necessitating additional detailed systems engineering work after the start of development.

Our analysis of the F-35 requirements challenge and the ensuing systems engineering effort is summarized in figure 11.

Figure 11: F-35 Lightning II



At the start of development in 2001, neither DOD nor the F-35 prime contractor had conducted detailed systems engineering to adequately retire risk, establish an allocated baseline, and truly understand the challenge posed by their requirements. As a result, the F-35 program did not have a sound, executable business case. The F-35 was a next generation, highly complex stealth fighter with integrated avionics and software intensive mission systems being developed in three variants to meet the needs of three U.S. military services and various international partners. When development began, DOD planned to achieve full capability using a single-step acquisition approach and the F-35’s critical technologies were immature. DOD’s initial program plans showed that key systems engineering analyses to support an allocated baseline would not be complete until the program was years into development.

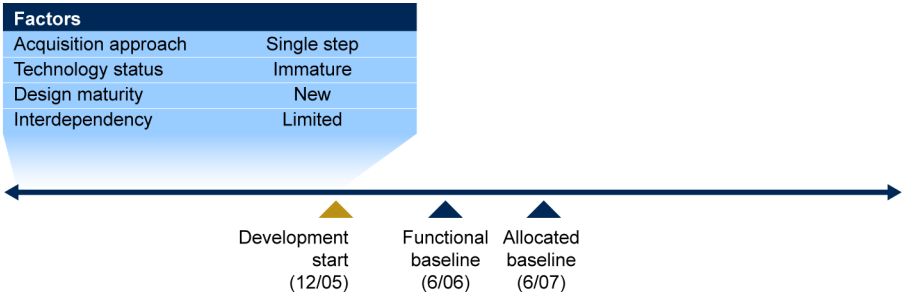
The bulk of F-35 systems engineering was done after development began and the program experienced significant cost and schedule growth—development costs increased 60 percent over initial estimates and initial operational capability was delayed over 5 years—and was restructured three times. The first restructuring was driven by the discovery of significant weight issues with the F-35B variant as the program developed its preliminary design, resulting in costly design changes. DOD and prime contractor data indicate that the system’s functional baseline—detailing the system-level design—was not finalized until 4 years into development. As systems engineering continued and testing began, additional discoveries were made, requiring further design changes and contributing to the two additional restructurings. Ultimately, the program realized that

CH-53K Heavy Lift Replacement Helicopter

some capabilities originally envisioned when development began would not work as expected and would have to be completed as part of follow-on development program.

Our analysis of the CH-53K requirements challenge and the ensuing systems engineering effort is summarized in figure 12.

Figure 12: CH-53K Heavy Lift Replacement Helicopter



Source: GAO analysis of Department of Defense data. | GAO-17-77

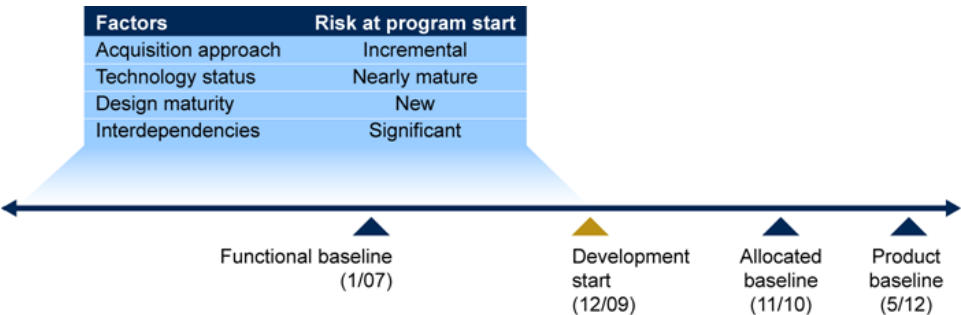
At the start of development in 2005, neither the Marine Corps nor the CH-53K prime contractor had conducted detailed systems engineering to adequately retire risk, establish an allocated baseline, and fully understand the challenge posed by their requirements. They had established neither a performance specification nor a functional baseline. As a result, the CH-53K program did not have a sound, executable business case. The Marine Corps and the prime contractor disagreed on what specific systems engineering tasks were needed, and initial plans showed that key analyses would not be complete until the system was well into development. The Marine Corps expected the CH-53K to provide improvements relative to the CH-53E in range and payload, survivability and force protection, reliability and maintainability, coordination with other assets, and overall cost of ownership. As a result and in order to meet requirements, an entirely new aircraft design was needed. According to the prime contractor, none of the parts in the new design were common parts with the CH-53E. When development began, the Marine Corps planned to achieve full capability using a single-step acquisition approach. At that same time, the system's critical technologies were not mature.

Nearly all CH-53K systems engineering was done after development began, and the program experienced significant cost and schedule

growth. Because the program office and prime contractor disagreed on what systems engineering tasks needed to be accomplished, problems began immediately following the start of development. Once systems engineering began and problems were identified, the Marine Corps chose to defer some key performance capabilities to reduce development costs, and, in 2010, the program was restructured with a new baseline approved in 2013. Discoveries during ground testing and qualification drove additional unanticipated design changes and delays. As a result, the program's initial production decision was delayed 8 months, and the program now plans to establish a new cost baseline. In total, the program's development costs have increased 51 percent over initial estimates, and its initial operational capability has been delayed by over 4 years.

Our analysis of the IAMD requirements challenge and the ensuing systems engineering effort is summarized in figure 13.

Figure 13: Integrated Air and Missile Defense



Source: GAO analysis of Department of Defense data. | GAO-17-77

Although the Army and IAMD prime contractor had conducted some detailed systems engineering and technologies were assessed as nearly mature at the start of product development, the IAMD program's business case was critically dependent on sensors and weapons that had been developed and managed as separate programs. IAMD is expected to network sensors, weapons, and a common battle command system across an integrated fire control network to support the engagement of air and missile threats. The Army planned an incremental acquisition approach and held a competition for preliminary design to mitigate risk in May 2009. Prime contractor officials told us they conducted systems engineering prior to the start of development, which may have helped them better understand design requirements. While a functional baseline

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was established prior to the start of product development and the prime contractor built a basic design prototype to demonstrate for the government that the design architecture would work, the system's allocated baseline was not fully established until after the start of development.

System interdependency has posed challenges to the IAMD program in several ways. The Army made high-level changes in IAMD during the first year, which resulted in the program having to integrate additional systems and causing significant changes in how the systems were to interact. According to prime contractor officials, three of the four IAMD critical technologies rely on interfacing with other systems and many of these interfaces were not defined until after the development contract was awarded. IAMD has encountered challenges integrating new software from the contractor with other acquisition programs critical to its functionality. IAMD development cost has increased over 60 percent since the start of development, with about half of the increase occurring in the first year. The program has been rebaselined and initial operational capability has been deferred by 2 years. This experience is somewhat similar to that of the GPS III with an important distinction. While challenges with GPS III's interdependence with other systems did not significantly affect the design of the satellites themselves, the interdependence of IAMD did have significant implications for its software design, which were not recognized until after the start of product development.

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## Knowledge of Systems Engineering Can Enhance Oversight before a Program Starts Product Development

Systems engineering, if done well, can be a key enabler for establishing a sound business case for a program before the start of product development. By the same token, it can provide indications to Congress and other organizations responsible for oversight as to the soundness of DOD's approach to undertaking a new program. The decision to begin product development is the last opportunity in the acquisition process—prior to committing to a major financial investment—to level a product's requirements to available resources, thereby establishing a good business case. A sound business case provides credible evidence that (1) the warfighter's needs are valid and that they can best be met with the chosen concept; and (2) the chosen concept can be developed and produced within existing resources—that is, proven technologies, sufficient design knowledge, adequate funding, and adequate time exist to deliver the product when it is needed. A program should not go forward into product development, nor should this step be funded, unless a sound business case can be made. Therefore, Congress, which is responsible

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for making that funding decision, should also have insight into the soundness of the business case. However, given current budget processes and mechanics in DOD today, these congressional decisions must be made well in advance of the start of product development and establishment of the final business case.

Systems engineering is essential to establishing a sound business case. We have previously found that key enablers of a good business case include firm, feasible requirements, mature technology, an incremental, knowledge-based acquisition strategy, and a realistic cost estimate. Our work examining commercial companies' best practices has found that requirements should be clearly defined, affordable, and clearly informed—thus tempered—by systems engineering prior to the start of product development. Once programs begin, requirements should not change without assessing their potential disruption to the program. In addition, science and technology organizations should shoulder the technology development burden, proving technologies can work as intended before they are included in a weapon system program. The principle is not to avoid technical risk, but rather take risk early and resolve it ahead of the start of product development. Programs should use an incremental, knowledge-based acquisition strategy. We have found that rigorous systems engineering coupled with more achievable requirements are essential to achieve faster delivery of needed capability to the warfighter. Building on mature technologies, such a strategy provides time, money, and other resources for a stable design, building and testing of prototypes, and demonstration of mature production processes. Finally, a good business case will have a realistic cost estimate based on a knowledge-based acquisition strategy, independent assessments, and sound methodologies.

Over the years, and as previously noted in this report, we have found that for a program to deliver a successful product with available resources, high levels of knowledge—informed by systems engineering—must be demonstrated before significant commitments are made.<sup>14</sup> This requires the user and developer to negotiate whatever trade-offs are needed to achieve a match between the user's requirements and the developer's resources before product development begins. While it would seem that taking such an approach would be axiomatic, we have found that it is

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<sup>14</sup> [GAO-15-469](#), [GAO-12-400SP](#), [GAO-09-326SP](#), [GAO-02-701](#), and [GAO-01-288](#).

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not.<sup>15</sup> On the contrary, we have previously found that there are strong incentives within the culture of weapon system acquisition to overpromise a prospective weapon's performance while understating its likely cost and schedule demands.<sup>16</sup> Competition with other programs vying for defense dollars puts pressure on program sponsors to project unprecedented levels of performance (often by counting on unproven technologies) while promising low cost and short schedules. These incentives, coupled with a marketplace that is characterized by a single buyer (DOD), low volume, and limited number of major sources, create a culture in weapon system acquisition that encourages undue optimism about program risks and costs.

A particular challenge for Congress is the fact that committees must often consider requests to authorize and fund a new program well ahead of the start of product development—the point at which key business case information would be presented. For example, if DOD has scheduled a decision to start a new development program in August 2017, the funding needed for the first year of development would have to be included in DOD's fiscal year 2017 budget request. This budget request would be submitted to Congress in February 2016, or 18 months before the actual program decision. Given this time lag, Congress could be making critical funding decisions—which in effect authorize the start of development—with limited information about program risk factors, systems engineering progress, and the soundness of the program's business case.

The nine case studies we examined for this report suggest that understanding the dynamic between program requirements, risks, and the requisite systems engineering analysis can facilitate early oversight. Specifically, when the top-level requirements for what could be a new major weapon system are initially identified in a draft Capability Development Document, the challenge those requirements pose and how it relates to the four factors we identified—acquisition approach, technology status, design maturity, and system interdependence—can be observed. Once the challenge is framed, the systems engineering plan

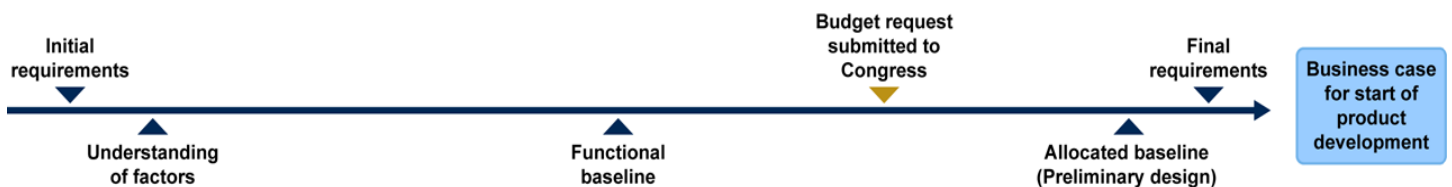
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<sup>15</sup> GAO, *Defense Acquisitions: Assessments of Selected Weapons Programs*, [GAO-16-329SP](#) (Washington, D.C.: Mar. 31, 2016); *Defense Acquisitions: Assessments of Selected Weapons Programs*, [GAO-15-342SP](#) (Washington, D.C.: Mar. 12, 2015); and *Defense Acquisitions: Major Weapon Systems Continue to Experience Cost and Schedule Problems under DOD's Revised Policy*, [GAO-06-368](#) (Washington, D.C.: Apr. 13, 2006).

<sup>16</sup> GAO, *Defense Acquisitions: Joint Action Needed by DOD and Congress to Improve Outcomes*, [GAO-16-187T](#) (Washington, D.C.: Oct. 27, 2015).

can be refined to obtain the requisite knowledge to (1) identify expectation gaps and other risks, and (2) resolve them by the start of product development. Ultimately, the final Capability Development Document could then be informed by an allocated baseline (the preliminary design) and provide a sound basis for an executable business case. This sequence of events is notionally depicted in figure 14 along with when a budget to start a new program is submitted to Congress.

**Figure 14: Key Systems Engineering Stages Needed for Sound Business Case**



Source: GAO analysis of Department of Defense data. | GAO-17-77

While congressional insight at the time of the funding decision is limited, DOD policy directs program managers to provide certain documents to DOD decision makers that when taken together could provide a picture of a proposed program’s risk factors and systems engineering status. Programs are generally required to provide versions of these documents to DOD decision makers prior to each major milestone review, including the start of development. However, it is not clear whether Congress is given the same information DOD decision makers are given when DOD submits its budget request for funding to begin a new program. Those documents include an acquisition strategy, a test and evaluation master plan, a technology readiness assessment, and a systems engineering plan.

The systems engineering plan is of particular interest because it brings the risk factors that we have identified together with a proposed program’s systems engineering knowledge. According to DOD acquisition policy, the plan will be submitted for approval for each milestone review, beginning with the milestone review to approve the start of the technology maturation and risk reduction phase—the acquisition phase that precedes the start of product development. DOD views the plan as a “living document” that it expects to be updated as needed throughout the acquisition process. The plan is expected to support the acquisition strategy, including the program interdependencies, and communicate the overall technical approach to balance system performance, life-cycle cost,



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and risk in addressing warfighter needs. It should describe the program's overall technical approach, including key technical risks, processes, resources, organization, metrics, and design considerations. It should also detail the timing and criteria for conducting systems engineering technical reviews, including those that will establish the functional, allocated, and product level baselines. In addition, the plan should address system integration risks, including risks related to external dependencies which are outside the program manager's span of control in order to ensure timely design, development, deployment, and sustainment of the system. Key aspects of the plan are intended to support more detailed technical planning in order to provide effective management and control of the program's technical progress and the execution of risk mitigation activities.

If the key factors that frame the requirements challenge are understood, a functional baseline is established, and a realistic plan exists to complete the allocated baseline, Congress will have more assurance that a program is on a path to a sound business case—informed by an allocated baseline—as it considers funding requests for development start, and a systems engineering plan could help to pull these elements together.

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## Conclusions

Weapon system development programs involve unknowns that translate into cost and schedule risk. This is the nature of any product development program. The case studies in this report illustrate a strong relationship between requirements, systems engineering, and program outcomes. They show that one key to avoid poor outcomes in major weapon system development programs is not necessarily to eliminate all risks, but instead to invest in detailed systems engineering analysis to understand the design implications of requirements and reconcile them with the resources that can be reasonably expected. At a minimum, this reconciliation, or match, should be evidenced by an allocated baseline—that is, a preliminary design—before committing to a product development program. Our cases indicate that regardless of the challenge posed by initial requirements, systems engineering, if done well, can be a key enabler of a sound business case for starting a new development program. This helps to ensure that if a program takes risks, those risks are clearly identified, and any resource consequences are acknowledged and accounted for in cost and schedule estimates. In some cases—as seen with JLTV and PIM—this process could take time and result in requirements changes, but, if done before committing to a product development, it is more likely to result in a sound and executable business case.

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Understanding the dynamic between program requirements, risks, and systems engineering can facilitate early oversight—thus offering a potential curb to overpromising. When the top-level requirements for what could be a new major weapon system are initially identified in a draft Capability Development Document, DOD should clearly understand the challenge presented by those requirements as framed by the four factors we identified. Having a clear understanding of the challenge presented by the initial requirements, coupled with a systems engineering plan laid out against a schedule to achieve a sound, executable business case before the start of product development would provide Congress and other oversight organizations a means to assess the soundness of a proposed acquisition program. Importantly, it would be possible to assess progress made by the program against the plan, using the identification of key systems engineering baselines as waypoints. As progress is made, artifacts of knowledge—in terms of the systems engineering baselines as well as decisions made to trade off requirements, choose alternate design or technology solutions, and to add time and money to close gaps—should also be available. While Congress would still likely be in the position of considering a budget request to start a program well before DOD’s actual decision to start product development, the systems engineering plan and progress made against it would provide more robust input to Congress’s deliberations. This could also provide Congress with better insight into the risks facing a proposed development program—including the risks a program may be taking after the start of product development in the event that the desired level of systems engineering is not complete.

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## Matter for Congressional Consideration

To enhance program oversight and provide more robust input to budget deliberations, Congress should consider requiring DOD to report on each major acquisition program’s systems engineering status in the department’s annual budget request, beginning with the budget requesting funds to start development. The information could be presented on a simple timeline—as done for the case studies in this report—and at a minimum should reflect the status of a program’s functional and allocated baselines as contained in the most current version of the program’s systems engineering plan.

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## Agency Comments and Our Evaluation

We provided a draft of this report to DOD for review and comment. DOD’s written comments are reprinted in appendix II of this report. That draft report included a recommendation that DOD submit the systems engineering plans of each new proposed development program to

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Congress at the same time the budget requesting funds to begin development is sent to Congress. DOD did not agree with our recommendation. In its comments, DOD agreed that early systems engineering reduces risk and establishes a solid foundation for program success. However, DOD noted that the systems engineering plan is a management tool to guide a program's system engineering activities and the timing of the plan and any updates are not aligned to inform a budget decision that could occur as much as 18 months prior to program initiation. DOD also noted that it believes that existing statutory certifications and reports submitted to Congress contain adequate information regarding program risk and technical maturity. We appreciate DOD's thoughtful response and agree that existing statutory certifications and reports provide some level of insight into program risks and general assurance that plans are in place to address those risks. However, it is not clear whether they provide adequate detail about progress against those plans, such as whether a functional baseline has been established or when an allocated baseline will be established. In addition, those certifications and reports are linked to program milestone reviews and are not specifically aligned to inform program budget decisions. Documents such as the systems engineering plan are "living documents" that are updated as needed throughout the acquisition process and could be made available to inform the budget process. Therefore, we continue to believe that linking robust insight into systems engineering progress, like the information contained in the systems engineering plan, with the timing of congressional budget deliberations would be beneficial and as such are now including a matter for congressional consideration. Given that the systems engineering plan is updated during the acquisition process, linking systems engineering progress to budget requests need not be onerous. As noted above, this could be accomplished using a top-level timeline of less than a page, as done in the case studies in this report.

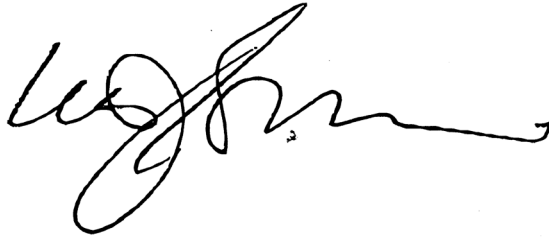
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We are sending copies of this report to interested congressional committees and offices; the Secretary of Defense; the Secretaries of the Army, Navy, and Air Force. In addition, the report will be made available at no charge on the GAO Web site at <http://www.gao.gov>.

If you or your staff has any questions concerning this report, please contact me at (202) 512-4841. Contact points for our offices of Congressional Relations and Public Affairs may be found on the last page

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of this report. Staff members making key contributions to this report are listed in appendix III.

A handwritten signature in black ink, appearing to read 'Michael J. Sullivan', with a large loop at the end.

Michael J. Sullivan  
Director, Acquisition and Sourcing Management

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*List of Committees*

The Honorable John McCain  
Chairman  
The Honorable Jack Reed  
Ranking Member  
Committee on Armed Services  
United States Senate

The Honorable Thad Cochran  
Chairman  
The Honorable Richard Durbin  
Ranking Member  
Subcommittee on Defense  
Committee on Appropriations  
United States Senate

The Honorable Mac Thornberry  
Chairman  
The Honorable Adam Smith  
Ranking Member  
Committee on Armed Services  
House of Representatives

The Honorable Rodney Frelinghuysen  
Chairman  
The Honorable Pete Visclosky  
Ranking Member  
Subcommittee on Defense  
Committee on Appropriations  
House of Representatives

# Appendix I: Objectives, Scope and Methodology

This report (1) identifies a framework for assessing the challenges and risks associated with program requirements and the extent of systems engineering done before product development begins; (2) illustrates the relationship between systems engineering and program outcomes; and (3) assesses implications for program management and oversight.

To conduct our work, we selected a non-generalizable sample of 9 major defense acquisition programs, out of a total portfolio of 79 programs, to include at least 2 from each service and Department of Defense (DOD) wide programs. The specific case study programs we selected are identified in table 1.

**Table 3: Case Study Programs**

Lead Service	Program	Description
Air Force	KC-46A Tanker Modernization Program	Aerial refueling tanker aircraft
	Global Positioning System III	Satellites
	Small Diameter Bomb Increment I	Air-to-ground precision munitions
Army	Integrated Air and Missile Defense	Network of sensors and weapons with a common battle command system
	Paladin Integrated Management	Self-propelled howitzer and tracked ammunition carrier
DOD	F-35 Lightning II Program	Stealthy, strike fighter aircraft
	Joint Light Tactical Vehicle	Tactical wheeled vehicles
Navy/Marine Corps	CH-53K Heavy Lift Replacement Helicopter	Personnel and equipment transport aircraft
	P-8A Poseidon Multi-mission Maritime Aircraft Increment I	Anti-surface, anti-submarine and intelligence, surveillance and reconnaissance aircraft

Source: GAO analysis of DOD data | GAO-17-77

To assess the challenges and risks associated with program requirements and the extent of systems engineering done by each of the 9 programs before development began, we analyzed top-level program requirements such as key performance parameters, key system attributes, and other system attributes, as well as lower-level derived requirements like system design specifications and design drawings. For each case study program, we requested and analyzed the number of requirements identified for each baseline (functional, allocated, and product level) at the time of system engineering reviews and program milestones and compared the results to DOD systems engineering guidance, DOD acquisition policy, and our previous GAO reports

examining weapons systems acquisitions and best practices for product development.<sup>1</sup> To ensure our understanding of commercial best practices remained current, we interviewed officials from leading companies including Caterpillar, Inc., Cummins, Inc., Proctor and Gamble, and Motorola Solutions. In addition, we assessed documents and data from system engineering reviews and program reported technology readiness levels; and we reviewed program acquisition strategies, capability development documents or operational requirements documents, acquisition baselines, and selected acquisition reports.

To assess the relationship between systems engineering and program outcomes, we analyzed requirements, cost, and schedule documentation for each of our case study programs, and then met with relevant program officials and prime contractors to obtain relevant program documents, data, and historical information. We reviewed selected acquisition and Defense Acquisition Executive Summary reports, budget data, DOD Systems Engineering assessments of preliminary and critical design reviews, and previous GAO reports such as our annual reviews of major defense acquisition programs and program specific reports.<sup>2</sup>

To identify program oversight implications, we also reviewed relevant acquisition statutes, DOD acquisition policy, systems engineering guidance, and previous GAO reports examining weapons systems

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<sup>1</sup> GAO, *Defense Acquisition Process: Military Service Chiefs' Concerns Reflect Need to Better Define Requirements before Programs Start*, [GAO-15-469](#) (Washington, D.C.: June 11, 2015); *Defense Acquisitions: Major Weapon Systems Continue to Experience Cost and Schedule Problems under DOD's Revised Policy*, [GAO-06-368](#) (Washington, D.C.: Apr. 13, 2006); *Best Practices: Capturing Design and Manufacturing Knowledge Early Improves Acquisition Outcomes*, [GAO-02-701](#) (Washington, D.C.: July 15, 2002); and *Best Practices: Better Matching of Needs and Resources Will Lead to Better Weapon System Outcomes*, [GAO-01-288](#) (Washington, D.C.: Mar. 8, 2001).

<sup>2</sup> GAO, *Defense Acquisitions: Assessments of Selected Weapon Programs* [GAO-16-329SP](#) (Washington, D.C.: Mar. 31, 2016); *F-35 Joint Strike Fighter: Continued Oversight Needed as Program Plans to Begin Development of New Capabilities* [GAO-16-390](#) (Washington, D.C.: Apr. 14, 2016); *KC-46 Tanker Aircraft: Challenging Testing and Delivery Schedules Lie Ahead* [GAO-16-346](#) (Washington, D.C.: Apr. 8, 2016); *Defense Acquisitions: CH-53K Helicopter Program Has Addressed Early Difficulties and Adopted Strategies to Address Future Risks* [GAO-11-332](#) (Washington, D.C.: Apr. 4, 2011); *Defense Acquisitions: Issues to Be Considered as DOD Modernizes Its Fleet of Tactical Wheeled Vehicles* [GAO-11-83](#) (Washington, D.C.: Nov. 5, 2010); *Global Positioning System: Challenges in Sustaining and Upgrading Capabilities Persist* [GAO-10-636](#) (Washington, D.C.: Sept. 15, 2010); and *Defense Acquisitions: Strong Leadership Is Key to Planning and Executing Stable Weapon Program* [GAO-10-522](#) (Washington, D.C.: May 6, 2010).

acquisitions and best practices for product development. To obtain additional insights into these implications, we spoke with knowledgeable DOD officials including program managers and prime contractors for our case study programs. We assessed the reliability of DOD and contractor data by reviewing existing information about the data and interviewing agency officials knowledgeable about the data. We spoke to both program and prime contractor officials for each of the case study programs and determined that the data were sufficiently reliable for the purposes of our reporting objectives.

We conducted this performance audit from June 2015 to November 2016 in accordance with generally accepted government auditing standards. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objectives.



# Appendix II: Comments from the Department of Defense



RESEARCH  
AND ENGINEERING

## ASSISTANT SECRETARY OF DEFENSE

3030 DEFENSE PENTAGON  
WASHINGTON, DC 20301-3030

OCT 24 2016

Mr. Michael J. Sullivan  
Director, Acquisition and Sourcing Management  
U.S. Government Accountability Office  
441 G Street, N.W.  
Washington, DC 20548

Dear Mr. Sullivan:

This is the Department of Defense (DoD) response to the Government Accountability Office (GAO), GAO-17-77, "WEAPON SYSTEM REQUIREMENTS: Detailed Systems Engineering Prior to Product Development Positions Programs for Success" dated September 23, 2016 (GAO Code 100167). Detailed comments on the report recommendations are enclosed.

Sincerely,

A handwritten signature in black ink, appearing to read "Stephen P. Welby", is located below the word "Sincerely,".

Stephen P. Welby

Enclosure:  
As stated

**GAO DRAFT REPORT DATED SEPTEMBER 23, 2016  
GAO-17-77 (GAO CODE 100167)**

**“WEAPON SYSTEM REQUIREMENTS: DETAILED SYSTEMS ENGINEERING  
PRIOR TO PRODUCT DEVELOPMENT POSITIONS PROGRAMS FOR SUCCESS”**

**DEPARTMENT OF DEFENSE COMMENTS  
TO THE GAO RECOMMENDATION**

**RECOMMENDATION:** To ensure that more robust information about the risks and requisite systems engineering status is available to Congress to facilitate oversight and inform program funding decisions, the GAO recommends that the Secretary of Defense submit the systems engineering plans of each new proposed development program to Congress at the same time the budget requesting funds to begin development is sent to Congress.

**DoD RESPONSE:** Non-concur. The Department of Defense agrees with the GAO’s overall finding that early, disciplined systems engineering reduces program risk and establishes a solid foundation for success. However, the Department does not agree that the Systems Engineering Plan (SEP) is the most effective means to provide Congress with insight into the program’s risk. The Department believes that current certification requirements provide a more relevant tool for this purpose.

The SEP is a management tool to guide a program’s systems engineering activities. It is formally updated immediately prior to each milestone decision to focus upon the upcoming acquisition phase. Currently, the timing of the SEP and any updates are not aligned to inform a budgeting request for program initiation. As the report points out, the budgeting request could happen as early as 18 months before the program initiation milestone decision.

Current certification and reports already submitted to Congress contain information regarding program risk and technical maturity. Congress recently amended the 2366a requirements to include a determination that there is a plan to reduce any identified areas of risk before Milestone A approval. Congress also amended statutory requirements for program acquisition strategies, requiring a comprehensive approach to identifying and addressing risk against a set of risk factors. Section 2366b prohibits (unless waived) major defense acquisition programs from receiving a Milestone B decision until a Preliminary Design Review has been conducted, and the Milestone Decision Authority (MDA) considers the risk factors of the acquisition strategy and certifies that the technology in the program has been demonstrated in a relevant environment. The activities inherent in these reporting requirements are timely and facilitate Congressional visibility into program risks, aligning well with the findings of the GAO report.

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# Appendix III: GAO Contact and Staff Acknowledgments

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## GAO Contact

Michael J. Sullivan, 202-512-4841 or [sullivanm@gao.gov](mailto:sullivanm@gao.gov)

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## Acknowledgments

In addition to the contact named above, Travis Masters (Assistant Director); Peter Anderson; Marvin Bonner; Robert Bullock; Kurt Gurka; Scott Hiromoto; Jean McSween; Robert Miller; LeAnna Parkey; and Roxanna T. Sun made key contributions to this report.

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